

CMP: INR 7.55

Stock data

BSE code	535647
BSE ID	OTML
Face value (INR)	10
No of shares (m)	6.5
Market cap (INRm)	49.0
3m avg. daily vol (No)	8,065
Free float (INRm)	27.6
Dividend yield FY13 (%)	0.0

S&P BSE SME IPO	455.7
-----------------	-------

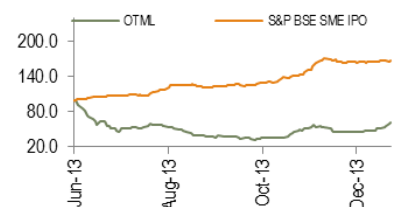
Stock performance (%)

52-week H/L	INR13.0/4.0		
	1M	3M	12M
Absolute (%)	31.3	91.1	#
Relative (%)	29.3	58.4	#

Shareholding pattern (%)

Promoters	FIIs	DIIs	Others
43.77%	0.00%	2.77%	53.46%

Relative stock movement



Note: (#) The Company was listed on BSE on 5th June 2013, Source: BSE

December 2013

Company Overview

Onesource Techmedia Ltd (OTL) was incorporated on 30th May 2008 in Chennai by Mr Kishan Kumar Jhunjunwala along with his relatives and friends. Mr Kishan Kumar Jhunjunwala, his family members, SKB Finance Ltd, Radhasoami Securities Private Ltd, and Carewell Consultants Private Ltd together hold 43.77 % of the equity share. The Company is engaged in the business of distribution and trading of media contents in the form of audio and video cassettes and compact disk.

6mFY14 performance

- Net revenue decreased by 93.5% YoY from INR14.5m in 6mFY13 to INR0.9m in 6mFY14.
- Raw material cost decreased by 98.4% YoY from INR14.0m in 6mFY13 to INR0.2m in 6mFY14. Staff cost increased by 206.7% YoY from INR0.1m in 6mFY13 to INR0.2m in 6mFY14. Other expenditure increased by 310.8% YoY from INR0.1m in 6mFY13 to INR0.3m in 6mFY14.
- Operating profit margin increased from 2.1% in 6mFY13 to 20.6% in 6mFY14. However, operating profit decreased by 37.2% YoY from INR0.3m in 6mFY13 to INR0.2m in 6mFY14.
- Depreciation decreased by 24.8% YoY to INR0.1m in 6mFY14. Interest expense for the Company was nil in 6mFY14. Non-operating Income increased by 77.5% YoY from INR0.3m in 6mFY13 to INR0.6m in 6mFY14.
- Net profit increased by 27.8% YoY from INR0.5m in 6mFY13 to INR0.6m in 6mFY14.
- Shareholder's funds increased from INR62.6m in FY13 to INR92.0m in 6mFY14. Gross Debt increased from nil in FY13 to INR4.6m in 6mFY14.
- Inventory decreased from INR50.5m in FY13 to INR31.3m in 6mFY14. Loans and Advances increased from INR9.6m in FY13 to INR55.1m in 6mFY14.

Table 1: 6mFY14 snapshot

(INRm)	6mFY14	6mFY13	YoY %	FY13	FY12	YoY %
Revenue	0.9	14.5	-93.5	49.4	6.0	716.3
EBITDA	0.2	0.3	-37.2	0.4	0.0	-1564.0
PAT (Adjusted)	0.6	0.5	27.8	0.6	0.3	84.8
PAT (Reported)	0.6	0.5	27.8	0.6	0.3	84.8

Ratio						
% of sales	6mFY14	6mFY13	YoY %	FY13	FY12	YoY %
Raw Material	23.5	96.9	-73.4	97.2	91.0	6.2
Staff Cost	19.6	0.4	19.2	0.7	5.5	-4.9
Other Expenditure	36.3	0.6	35.7	1.4	3.9	-2.5
EBITDA	20.6	2.1	18.5	0.7	-0.4	1.2
Tax Rate	0.0	0.0	0.0	30.0	20.0	10.0
NPM	68.4	3.5	64.9	1.2	5.4	-4.2

Source: Company, Varhad Research

Performance in tables

Table 2: Detailed 6mFY14 Income Statement Overview

	6mFY14	6mFY13	YoY %	FY13	FY12	YoY %
Revenue	0.9	14.5	-93.5	49.4	6.0	716.3
Raw Material Cost	0.2	14.0	-98.4	48.0	5.5	771.7
Staff Cost	0.2	0.1	206.7	0.3	0.3	-1.8
Other Expenditure	0.3	0.1	310.8	0.7	0.2	194.4
Total Cost	0.7	14.1	-94.7	49.0	6.1	706.9
EBITDA	0.2	0.3	-37.2	0.4	0.0	-1564.0
Depreciation	0.1	0.1	-24.8	0.2	0.2	-23.1
EBIT	0.1	0.2	-44.8	0.2	-0.3	-174.8
Interest Expenses	0.0	0.0	*	0.0	0.0	*
Non-Operating Income	0.6	0.3	77.5	0.7	0.7	2.0
PBT	0.6	0.5	27.8	0.9	0.4	111.2
Provision for Tax	0.0	0.0	*	0.3	0.1	217.1
PAT (Adjusted)	0.6	0.5	27.8	0.6	0.3	84.8
Extra Ordinary	0.0	0.0	*	0.0	0.0	*
PAT (Reported)	0.6	0.5	27.8	0.6	0.3	84.8

Note: (*) Not Applicable, Source: BSE, Varhad Research

Table 3: Detailed 6mFY14 Balance Sheet Overview

	Q2FY14	FY13	FY12
Net Block	0.9	1.1	0.5
Investments	0.8	0.0	2.9
Cash and Banks Balance	0.3	0.6	1.4
Inventory	31.3	50.5	49.2
Sundry Debtors	3.2	0.7	0.1
Loans and Advances	55.1	9.6	8.0
Other Current Assets	0.2	0.1	0.8
Other	4.8	0.1	0.2
Total Assets	96.6	62.8	63.0
Equity Capital	64.9	15.0	15.0
Reserves & Surplus	27.1	47.7	47.3
Share Application money	0.0	0.0	0.0
Minority Interest	0.0	0.0	0.0
Shareholders' funds	92.0	62.6	62.3
Gross Debt	4.6	0.0	0.0
Trade Payables	0.1	0.0	0.0
Provisions & other curr lia	0.0	0.1	0.7
Others	0.0	0.0	0.0
Total Liabilities	96.6	62.8	63.0

Source: BSE, Varhad Research

DISCLAIMER

Varhad Financial Consultancy Services Private Limited (Varhad FCS), an entity of The Varhad Group has taken utmost care to ensure accuracy and objectivity while writing this report based on publicly available information or from reliable sources. However, neither the accuracy nor completeness of information contained in this report is guaranteed. Opinions expressed herein are our current opinions as on the date of this report. Nothing in this report can be construed as either investment or any other advice or any solicitation, whatsoever. The subscriber/user assumes the entire risk of any use made of this report or data herein. Varhad FCS specifically states that it or any of its entities or employees do not have any financial liabilities whatsoever to the subscribers / users of this report. This report is for personal information only of the authorised recipient in India only. This report or part of it should not be reproduced or redistributed or communicated directly or indirectly in any form to any other person or published or copied for any purpose.

PUBLISHED BY

Varhad Financial Consultancy Services Private Limited (Varhad FCS) is the research and financial consultancy services entity of The Varhad Group. We have one of the best in-house research team, which has sound understanding of SMEs through clients across India. We provide project specific, company specific and sector specific consultancy services. We help companies expand businesses through network expansion. We also help in balance sheet strengthening and improvement in both credit and business profile of the company.

Head Office: Ground Floor, E07/01, Sector 1, Vashi, Navi Mumbai 400703|Tel: +91-22-64646425
|www.varhadcapital.com|

Regional Offices: B111, Parmar Chambers, Sadhu Vasvani Chowk, Pune 411001